



MISSION DRIVEN

Job Title: Trader / Analyst, New York, NY

Level: Mid-Level / Senior

Location: New York, NY

To Apply please email: Resumes@AcademySecurities.com

Academy Securities is seeking a trader to join its team in New York, NY. The ideal candidate will be a part of a dynamic and growing rates liquidity team that provides fixed income solutions to clients that issue and invest in fixed income instruments. Academy Securities is an Equal Opportunity Employer and has a commitment to hire military veterans.

Our Company:

Academy Securities is a broker dealer registered with the Securities and Exchange Commission (SEC) and member of the Financial Industry Regulatory Authority (FINRA), the Securities Investors Protection Corporation (SIPC), and the Municipal Securities Rulemaking Board (MSRB). Academy is a service-disabled, veteran-owned small business ("SDVOSB") as defined under federal Small Business Administration ("SBA") rules, a certified Disabled-Veteran Business Enterprise ("DVBE") as defined by California statutes and regulations, a certified Minority Business Enterprise (MBE) in New York State, and a Minority, Women and Florida Veteran Business.

The business mission of the Company is to build a premier integrated institutional financial services company. Academy's social mission is to benefit the growing number of post 9/11 veterans returning to civilian life with a specific focus on employment and career issues.

The Company has established rapidly growing businesses in the following segments of the securities industry: Public Finance (underwriting, sales, and trading); Equity and Debt Trading (agency and principal execution); and Equity and Debt Capital Markets (underwriting, distribution).

The Academy vision is to bring together seasoned financial services industry veterans with U.S. military veterans. The resulting distinctive culture is designed to provide the highest level of products and services to institutional clients. Academy's leadership espouses a well-developed code of ethics, integrity, team-based work, accountability, and professional excellence. The Company's markets include institutional asset management firms, family offices, alternative asset funds, states and municipalities, and a range of private and public corporations.

Job Duties and Responsibilities:

The main function of this role is to provide direct support to our rates liquidity sales and trading desk and the fixed income sales team located across 4 geographic regions. This will include, but is not limited to, the following responsibilities:

- Assist in the onboarding of new client relationships
- Work closely with operations in the opening of new accounts
- Coordinate with the debt capital markets team on client solution opportunities
- Support existing traders that specialize in UST, Agency and Money Market Products
- Upload commercial paper, agency and UST offerings to electronic platforms
- Send trade confirmations to counterparties
- Assist in the execution of trades across various product lines
- Support operations in tracking trades from trade date to settlement
- Communicate with clients, internal sales & trading desks, and operations
- Perform daily, weekly, and monthly reporting for the trading desk and sales professionals
- Independently prioritize and multi-task the above items daily

Qualifications:

- Bachelor's degree
- Military Veteran Preferred but not required
- Strong computer skills, particularly Microsoft Excel and Powerpoint
- Excellent communication skills - written and verbal
- Organized with excellent attention to detail
- Ability to multi-task and be a team player
- Financial background/experience preferred but not required
- Knowledge of Bloomberg TOMS preferred
- Self-starter
- FINRA Series 7 & 63 preferred - candidate would be expected to pass both exams