

**Job Title:** Summer Analyst - Institutional Sales and Trading

**Level:** Entry Level

**Location:** New York, Chicago, San Diego

To Apply please email: [Resumes@AcademySecurities.com](mailto:Resumes@AcademySecurities.com)

### **About Academy:**

Academy Securities is the first post 9/11 disabled veteran-owned and operated investment bank. Our firm's goal is to achieve a minimum of 50% military veterans employed throughout our organization. Today, Academy Securities is proud that 45% of our employees & advisory board are military veterans and we are dedicated to consistently increasing the ratio. As of 2022, 64% of our firm's equity is owned by military veterans.

We were founded in 2009 by former US Naval Officer Chance Mims, as our nation's first and only post 9/11 military veteran and disabled veteran owned and operated investment bank and broker dealer. Academy Securities specializes in:

- Equity & Debt Capital Markets
- Public Finance
- Institutional Agency Trading: Equity & Fixed Income
- Investment Banking

We believe the financial industry is a service industry requiring frequent contact and lifelong relationships with our clients and partners. Our mission is to serve our clients and protect their interests. When we take on a client, they become part of our team, and we are fundamentally committed to the fact that all short- and long-term success in the financial markets is predicated on collaboration, high frequency interaction, and collective accomplishments.

### **Role:**

Academy Securities is looking for Summer Analysts to join our Sales & Trading team in North America. As part of that team, your work can make an immediate impact. From providing financing solutions to some of the leading corporations,

governments, and institutional investors to offering a wide range of products and services, you will gain varied and thorough knowledge in this comprehensive program. Our Sales & Trading Analyst Program is a competitive and selective program that gives you the opportunity to actively participate in the research, trading, and marketing of securities to our institutional client base. In addition, as a Summer Analyst, you will be given the opportunity to rotate across both product and function, to gain a well-rounded experience over your 10 weeks.

**Day-to-Day Responsibilities:**

- Work closely with Sales and Trading professionals
- Learn to add and create value around the sales and trading process
- Assist with creating reports and updating internal databases
- Assist teams with drafting documents, spreadsheets, and presentations
- Assist team with various special projects
- Monitor markets across all product verticals and keep team informed

**Qualifications:**

- Excellent communication skills – written and verbal
- Organized with excellent attention to detail
- Ability to multi-task and be a team player
- Excellent computer skills and proficient in MS Office Products (excel, word, and outlook) and Adobe
- Coding skills encouraged but not a pre-requisite
- Excellent interpersonal skills and a collaborative mentality
- A demonstrated commitment to high professional ethical standards and a diverse workplace
- Excels at operating in a fast-paced environment