

**Job Title:** Equity Sales Representative

**Level:** Associate

**Location:** Chicago, NY

To Apply please email: [Resumes@AcademySecurities.com](mailto:Resumes@AcademySecurities.com)

**About Academy:**

Academy Securities, a well-recognized Service-Disabled Veteran-Owned business, is looking for a few highly motivated equity sales representatives (or groups) with established books of business.

Academy is seeking experienced sales professionals looking for the lifestyle and compensation benefits associated with a regional dealer platform, yet also having the infrastructure of a larger firm. We offer competitive payouts, health insurance coverage and benefits.

Our strongest asset is our people. Academy Securities is uniquely positioned to offer our customers consistent, in-depth geopolitical analysis of market and world-wide developments, as our team includes no less than 14 senior military and intelligence officers, providing a unique perspective our customers have overwhelmingly embraced.

We are looking to add experienced sales professionals who are seeking a place to leverage their strengths and expand their client base and reach a higher level of success. This is an ideal position for individuals or groups seeking a professional environment that exemplifies integrity, achievement and independence.

In accordance with our commitment to hire veterans, we strongly encourage veterans to apply for this opportunity.

**Candidates for Consideration Should Possess:**

- Proven ability to open and maintain client accounts and manage relationships.
- Strong understanding of equity capital markets.
- Highly collaborative and flexible.
- A clean FINRA record.
- Series 7 & 63 licenses (required).

**Preferred:**

- Previous sales experience with an existing book of business focused on institutional equities.
- Veteran or veteran's spouse.
- Self-Driven and Motivated; takes personal pride in one's individual work.