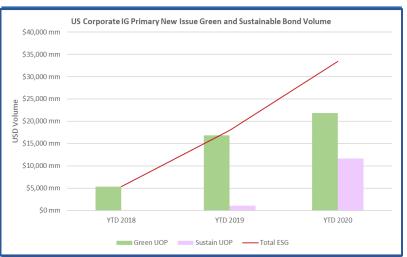


October 2020

These past few months have seen several developments involving sustainability and demand for sustainability/ESG themed investments, including a variety of funds (and a number of new Sustainable/ESG themed Special Purpose Acquisition Companies). Despite the recent news headlines and filings, it was the low-key announcement of a water futures contract that caught our attention.

Recently, the CME Group announced its plan to launch its first ever water futures contract, the NQH2O index—which tracks the spot price of water in California. The futures are quite relevant, as their announcement comes on the heels of a recent report from SEC Commissioner Rostin Behnam entitled "Managing Climate Risk in The U.S. Financial System" which recommended that the CFTC coordinate with other regulators in supporting the development of a "robust ecosystem of climate-related risk management products."

Water stress is a growing concern to communities and



debt issuance remains strong with multiple issuers from across sectors, including Verizon, JP Morgan, Johnson Controls, Arizona Public Service, Host Hotels & Resorts, and Equinix coming to market this fall with green bonds. In September, Bank of America issued a \$2bIn sustainability/equality progress bond with UOP dedicated to advancing racial equality, economic opportunity, and environmental sustainability. This month, both Citi and Morgan Stanley issued social bonds, allocating funds raised in accordance with their frameworks toward affordable housing to low (or moderate) income individuals & families.

businesses around the world, as current climate change scenarios anticipate half the world's population to be living under water-stressed conditions by 2030. Simultaneously, here in the US, communities continue battling fires related to water stress and drought, as almost 35% of U.S. states rank below average for precipitation in 2020, and over 32% of the contiguous U.S. is in moderate or extreme drought. The economic impact of water scarcity should not be underestimated. A voluntary study performed by nine major international banks (with combined assets of over \$10 trillion) found that extreme droughts would increase loan default losses 10-fold for certain portfolios, with the most affected sectors being water supply, agriculture, and for certain countries, power generation.

While not an ESG investment in their own right, water futures could be the beginning of forward-looking pricing as it relates to hydro-planning and dealing with water scarcity—thus having a positive tertiary effect on Sustainability/ESG. Market participants, especially those involved in agriculture, will be able to more accurately hedge and price the cost of water needed for irrigation, as well as other large withdrawers including manufacturing, which can use the futures to navigate fluctuating prices or for efficiency planning. For example, if water futures continue to rise, an issuer's treasury and sustainability teams can begin to model and plan proper investments into water efficiency controls & technology, helping to reduce water withdrawal and enhance overall ESG scores.

We expect that if approved, CME's water futures contract will not be the last, but likely the beginning of more to come. Other areas of the U.S. and the world, that are rich in agricultural production and capacity like the mid-west, represent further opportunities for water futures. It does not stop there either...given the global challenges associated with adapting to climate change, there is substantially more room for climate-related risk management products that extend beyond water.

October 2020

Further Resources

- SEC Report: <u>https://www.cftc.gov/sites/default/files/2020-09/9-9-</u> 20%20Report%20of%20the%20Subcommittee%20on%20Climate-Related%20Market%20Risk%20-%20Managing%20Climate%20Risk%20in%20the%20U.S.%20Financial%20System%20for%20posting.pdf
- UN Water Facts: <u>https://www.un.org/waterforlifedecade/scarcity.shtml#:~:text=Around%20700%20million%20people%20</u> in,living%20under%20water%20stressed%20conditions.
- **CME Press Release** : <u>https://www.cmegroup.com/media-room/press-</u> releases/2020/9/17/cme_group_to_launchfirst-everwaterfuturesbasedonnasdaqvelescalif.html
- NASDAQ Press Release: <u>https://www.nasdaq.com/solutions/nasdaq-veles-water-index</u>
- US Drought Conditions; https://www.drought.gov/drought/data-maps-tools/current-conditions
- NOAA Precipitation Maps: https://www.ncdc.noaa.gov/temp-and-precip/us-maps/ytd/201008?products[]=statewidepcpnrank#us-maps-select

Disclaimer

This document and its contents are confidential to the person(s) to whom it is delivered and should not be copied or distributed, in whole or in part, or its contents disclosed by such person(s) to any other person. Any party receiving and/or reviewing this material, in consideration therefore, agrees not to circumvent the business proposals explicitly or implicitly contained herein in any manner, directly or indirectly. Further, any recipient hereof agrees to maintain all information received in the strictest confidence and shall not disclose to any third parties any information material to the opportunity contained herein and, upon review hereof, agrees that any unauthorized disclosure by any party will result in irreparable damage for which monetary damages would be difficult or impossible to accurately determine. Recipients recognize, and hereby agree, that the proprietary information disclosed herein represents confidential and valuable proprietary information and, therefore, will not, without express prior written consent, disclose such information to any person, company, entity or other third party, unless so doing would contravene governing law or regulations.

This document is an outline of matters for discussion only. This document does not constitute and should not be interpreted as advice, including legal, tax or accounting advice. This presentation includes statements that represent opinions, estimates and forecasts, which may not be realized. We believe the information provided herein is reliable, as of the date hereof, but do not warrant accuracy or completeness. In preparing these materials, we have relied upon and assumed, without independent verification, the accuracy and completeness of all information available from public sources.

Nothing in this document contains a commitment from Academy to underwrite, subscribe or agent any securities or transaction; to invest in any way in any transaction or to advise related thereto or as described herein. Nothing herein imposes any obligation on Academy.

Academy is a member of FINRA, SIPC and MSRB. Academy is a Certified Disabled Veteran Business Enterprise and Minority Business Enterprise, and is a Service Disabled Veteran Owned Small Business as per the US SBA. Investment Banking transactions may be executed through affiliates or other broker dealers, either under industry standard agreements or by the registration of certain principals.