CMBS Credit Focus

Office Re-defaults: Foreclosures to the Fore as Modified Maturities Approach

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285 Madison Avenue Telegraphs Re-default Dynamics

Re-defaults should pick up as office loans approach their modified maturities. Post-pandemic office modifications typically executed with the goal of providing borrowers time to secure refinancing amid the distress in the office sector, elevated rate environment, and tight lending conditions. The alternative of foreclosing and liquidating loans appeared less appealing. But while office is stabilizing, credit spreads are tightening, and lending is healthier, some borrowers may still struggle to pay off as their mods now expire (Figure 1). Stav Gaon +1 (646) 768-9173 sgaon@academysecurities.com

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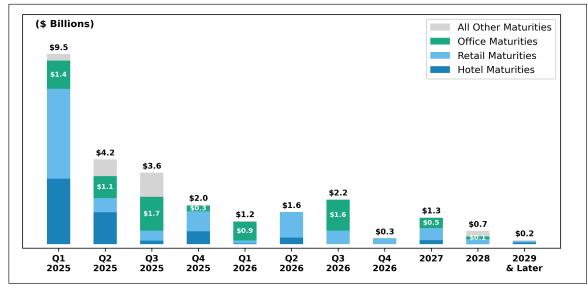


Figure 1. Modified Maturities Schedule

Source: Morningstar Credit and Academy Securities

Re-default workout dynamics will look different from the way situations played out when loans first defaulted two or three years ago. We expect servicers to be much more inclined to appoint receivers and foreclose on properties, rather than ink another modification. Such approach could accelerate resolutions, especially if the trust can pursue uncontested receivership and foreclosure. But kicking borrowers out of the picture will also re-introduce advance accumulation, non-recoverability determinations, holdbacks, and other servicer decisions that may have been on hold during the modification.



Servicer Quickly Forecloses on 285 Madison Following Re-default

The situation at 285 Madison Avenue (\$219.1 million, NCMS 2018-285M) spotlights some key aspects investors should track in re-defaults. 285 Madison was one of the first large post-pandemic office mods.¹ The borrower received an 18-month extension back in November 2022 (Figure 2). A second modification extended the maturity by another six months through November 2024. The loan defaulted again at the modified maturity and transferred to special servicing. The servicer filed last week for foreclosure and receivership, six weeks after 285 Madison re-defaulted.

| Asset | 285 Madison Avenue | Lease Expiration Schedule | | |
|-------------------------------|---|--|----------------|-------------------|
| Deal | NCMS 2018-285M | <u>Tenant</u> | <u>Sq. Ft.</u> | Expiration |
| Loan Balance (\$ per sq. ft.) | \$235.0MM (\$460 psf) A-Note & \$35.0MM (\$528 psf) B-Note | P48V Corp 219,850 Oct-2033 | | Oct-2033 |
| Maturity | November 2024 | General Electric | 42,989 | Aug-2032 |
| Coupon | 3.85% | Finastra Tech | 34,767 | Jun-2028 |
| Amortization | Interest-only | Ziff Capital | 26,211 | May-2026 |
| Loan Status | Maturity Default | NetApp Inc | <u>18,242</u> | <u>Mar-2027</u> |
| Property Size / Occupancy | 511,208 sq. ft. / 96% occupancy (July 2024) | Total 342,059 | | |
| Property Type / Location | Office / New York, NY | Modification Terms: Maturity extension from May 2024 to November 2024. | | |
| Appraisal History | \$610 million (August 2017), \$411 million (Oct 2022), \$300 million (July 2024) | | | |
| Total Cash Reserves | \$5,787,834 (December 2024) | | | |

| Figure 2. 285 Madison Avenue | Loan and Property Parameters |
|------------------------------|------------------------------|
|------------------------------|------------------------------|

Source: Morningstar Credit and Academy Securities

Track Mod Provisions, Advancing, and Mezz Actions

We suggest investors track the following aspects as modified loans approach their extended maturity:

• **Re-default / cooperation provisions.** Timelines for foreclosure and liquidations following redefaults will critically depend on any re-default provisions (sometimes called "cooperation" or "drop dead" provisions) that the mod agreements included. Servicers may have negotiated such cooperation covenants to ensure a smoother foreclosure if the borrower re-defaults. Servicers typically mention the risk of serious delays in contested foreclosures when they opt to modify loans rather than foreclose. Without cooperation provisions, investors may expect a lengthy foreclosure process, especially in <u>New York</u>.² In 285 Madison we do not see reference to such cooperation provision in the mod template, though we cannot rule out its existence in the full modification agreement. In turn, in Federal Center Plaza (\$130 million, COMM 2013-CR6), another modified loan that recently re-defaulted, we clearly see a cooperation covenant. The covenant notes that the borrower will not seek to delay, oppose, or disrupt the lender's right to foreclose on the property or appoint a receiver. In fact, the Federal Center agreement notes that such cooperation clause was a "material inducement" for the servicer to pursue the loan's modification.

^{1 &}quot;Office Modifications: 285 Madison Could Offer a Blueprint for More to Come," CMBS Credit Focus, Academy Securities, October 27, 2022

^{2 &}quot;Equity Pledges: Hotel Bossert Spotlights Dual Collateralized Loans," CMBS Credit Focus, Academy Securities, February 23, 2023



 Advances and shortfalls accumulation. The expiration of modification/extension periods could resume the accumulation of advances or shortfalls. Modifications typically avoid advancing as borrowers perform based on the mod terms. Bondholders also may not see shortfalls, except in <u>coupon-reduction mods</u>.³ Quite a few of the large outstanding modified loans currently do not have outstanding advances (Figure 3). This could change as servicers shift to foreclosures and borrowers stop performing. Re-defaults may also motivate master servicers to make nonrecoverability <u>determinations</u>.⁴

| Asset | 280 Park Avenue | One Market Plaza | 375 Park Avenue | 300 Park Avenue | CXP Office Portfolio |
|-------------------|-----------------|------------------|-----------------|-----------------|----------------------|
| Deal | PRK 2017-280P | OMPT 2017-1MKT | CGCMT 2013-375P | COMM 2013-300P | CXP 2022-CXP1 |
| Location | New York | San Francisco | New York | New York | Various |
| Loan Balance | \$1,075,000,000 | \$ 850,000,000 | \$ 551,453,349 | \$485,000,000 | \$484,742,628 |
| Advances | \$0 | \$0 | \$0 | \$0 | \$72,309,512 |
| Total Exposure | \$1,075,000,000 | \$ 850,000,000 | \$ 551,453,349 | \$485,000,000 | \$557,052,140 |
| Loan Status | Performing | Performing | Performing | Performing | Performing |
| Modified Maturity | September 2026 | February 2026 | May 2025 | August 2025 | July 2025 |
| Original Maturity | September 2019 | February 2024 | May 2023 | August 2023 | December 2023 |
| Current LTV | 104% | 68% | 51% | 49% | 100% |
| Appraisal Date | February 2024 | February 2024 | April 2023 | July 2013 | April 2024 |

Figure 3. Large Modified Office Loans

Source: Morningstar Credit and Academy Securities

Mezzanine lender actions. As servicers shift to foreclosures following re-defaults, mezz lender actions can impact the workout. Servicers typically included any mezz lenders in the modification agreements of CMBS mortgages. The goal was to secure the mezz lenders cooperation and avoid disruptions such as bankruptcy filings. For example, the 285 Madison mod explicitly mentions that with a significant amount of equity above the secured debt, the mezz lenders will be incentivized to work with the CMBS borrower to pay off the secured debt. AON Center (\$536 million, JPMCC 2018-AON and BMARK 2018-B4, B5, and B7) is another example of a large mod that sought the cooperation of mezz lenders.⁵ Mortgage foreclosures may change that. Interestingly, a court decision in October ordered the 285 Madison borrower to pay \$18 million to the mezz lender following the mezz loan's default. The decision seemingly upended the seniority structure on 285 Madison. The mortgage loan's mod noted the mezz lender should not receive any distributions during the extension period. A closer look at the situation revealed the mezz lenders pursued the personal guarantees the borrowers provided on the mezz loans. Still, the mezz lenders successful legal move highlighted another aspect mortgage lenders should track as mods expire.

^{3 &}quot;Interest Adjustments: Track Shortfalls Repayment and Priority," CMBS Credit Focus, Academy Securities, December 18, 2024

^{4 &}quot;Blanket NRAs: Shutting Down Advances Upends Credit IO Trades," CMBS Credit Focus, Academy Securities, January 3, 2024

^{5 &}quot;Credit 2024: Workout Nuances Come to the Fore," CMBS Credit Focus, Academy Securities, December 11, 2023

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CMBS Credit Focus:

Interest Adjustments: Track Shortfalls Repayment and Priority New Leases: Track Post-Issuance Replacement Tenants Property Protection Advances: Track Opaque Expenses in Long Workouts Parkmerced: Abundance of Structural Angles to Determine Bond Cashflows Pro-rata Prepays: Surprise Booster for Subordinate Bonds **PILOT: Check Another Wrinkle of Ground Leases** Non-Trust Debt: Check the Seniority of Your CMBS Collateral **Recovering Shortfalls: Credit IO Value in Distressed Office** Releasing Holdbacks: RENT is Writing Up Bonds Reserves vs Advances: Servicers Tap Reserves to Lower Advances Forward Forbearances: One Market Plaza Introduces a Twist to Mods Loan Assumptions: Watch Waterfalls as New Borrowers Redevelop Holdbacks: RENT in the Limelight, as Other Cases Brewing Blanket NRAs: Shutting Down Advances Upends Credit IO Trades Credit 2024: Workout Nuances Come to the Fore Recovering the Non-Recoverable: Liquidation Nuance Bolsters Paydowns Special Servicer Replacements: 1740 Broadway Crystalizes Implications **Crossgates Liquidation: Holdbacks Complicate Severity Projections** WODRA: Bond Cashflows Under Stress in Post-Mod Advance Recovery Securitized Mezz: Workout Dynamics in Public Display Dark Triggers: Nuances in Focus as Tenant Departures and Subleasing Pick Up **Upping Appraisals: Recovering Valuations Reverse Shortfalls** Non-Recoverable Advances: Unveiling a Rationale for a Key Decision Excess Cash Allocations: Probing Advances on Positive Cashflowing Loans Release Prices: Cherry Picking Across Office Portfolios, Sometimes at a Discount Mezz Loan Sales: A Potential Headache for CMBS Workouts Equity Pledges: Hotel Bossert Spotlights Dual Collateralized Loans The Road to Conversion: Consider Office Ground Leases and ARD Loans Credit 2023: Advancing and Workout Approaches to Play a Central Role Hotel Receiverships: Palmer House Hilton Spotlights Stabilization Efforts Office Modifications: 285 Madison May Offer a Blueprint for More to Come Triple-A Shortfalls: Destiny Spotlights Delayed ASERs Impact Inflation-Resistant Leases: Rent Steps Offer Some Revenue Protection, though Not Much Industrial Delinguencies: Don't Happen Often, but Watch Closely When They Do Hotel Reserves: Key Performance Driver after Pandemic-Driven Depletion Government Tenants: Short Termination Notices and Specialized Properties Mall Foreclosures: What to Track as Servicers May Shift Away from Modifications



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